

## BEFORE YOU LISTEN

**A** ▶ 5:35 VOCABULARY • How to describe good and bad deals Read and listen. Then listen again and repeat.

**BZ-100**  
digital camera

Regular price: \$179

Now on  
SALE  
for only

**\$169**




## Good deals

She **got a great deal**.  
She **saved a lot of money**.  
It **was a real bargain**.

## Bad deals

He **got a bad deal**.  
He **paid too much money**.  
It **was a total rip-off**.

**B** ACTIVATE NEW VOCABULARY Read about two shopping experiences. With a partner, write a two-sentence summary of each story, using the Vocabulary.



On my last business trip, I wanted to buy a handmade rug. So I went to a store that had some really nice stuff. I found a beautiful one, but the asking price was too high: US \$900. I'm not very good at bargaining, but I figured it couldn't hurt to ask. So I said, "I can go as high as \$350." We bargained for a long time, but the merchant didn't come down in price. Finally, we shook hands, and I turned to leave the store. The merchant was very surprised, and he stopped me. I thought the handshake meant "Sorry. That's too low." But it really meant "It's a deal." So I bought it for \$350.



When I was on vacation, I decided to look for an antique vase. I found a beautiful blue and white one from the sixteenth century. I bargained with the salesperson about the price, and she came way down for me. I was almost out of cash, but I bought it. It was a bit more than I wanted to spend, but I really liked it. Later, a friend told me that the "antiques" in these shops aren't really antiques—they're actually new! I guess I paid too much, but it's still a nice souvenir of my trip.

## LISTENING COMPREHENSION

**A** ▶ 5:36 LISTEN FOR MAIN IDEAS Listen to the conversations about shopping. Then listen again and complete the chart.

	What did the shopper buy?	Did the shopper get a good price?	
1		<input type="checkbox"/> yes	<input type="checkbox"/> no
2		<input type="checkbox"/> yes	<input type="checkbox"/> no
3		<input type="checkbox"/> yes	<input type="checkbox"/> no
4		<input type="checkbox"/> yes	<input type="checkbox"/> no

**B** ▶ 5:37 LISTEN FOR DETAILS Listen again. Write the price each person paid.

1 ..... euros    2 ..... pounds    3 ..... dollars    4 ..... pesos



## NOW YOU CAN

Describe where to get the best deals

- A NOTEPADDING** Complete the chart with notes about places in your city or town. Include an example or a reason for each opinion you write.

### Where can you buy ...

the most unusual gifts?

*The West Market has the coolest gifts! You can find anything there. And you can bargain for lower prices. I always love shopping there.*

### What are ...

the best restaurants?

the most expensive department stores?

the nicest hotels?

the most unusual markets?

### Where can you buy ...

the best fruits and vegetables?

the least expensive clothes?

the coolest electronic products?

the most unusual gifts?

- B DISCUSSION** Compare your notes about places in your city or town and discuss where you can get the best deals.

“ I think the fruits and vegetables at the North Market are the best in town. ”

“ Maybe. But you can save a lot of money at the South Market. They have the lowest prices there. ”