BEFORE YOU LISTEN

A >5:35 VOCABULARY • How to describe good and bad deals Read and listen. Then listen again and repeat.



B ACTIVATE NEW VOCABULARY Read about two shopping experiences. With a partner, write a two-sentence summary of each story, using the Vocabulary.





B ACTIVATE NEW VOCABULARY Read about two shopping experiences. With a partner, write a two-sentence summary of each story, using the Vocabulary.



On my last business trip, I wanted to buy a handmade rug. So I went to a store that had some really nice stuff. I found a beautiful one, but the asking price was too high: US \$900. I'm not very good at bargaining, but I figured it couldn't hurt to ask. So I said, "I can go as high as \$350." We bargained for a long time, but the merchant didn't come down in price. Finally, we shook hands, and I turned to leave the store. The merchant was very surprised, and he stopped me. I thought the handshake meant "Sorry. That's too low." But it really meant "It's a deal." So I bought it for \$350.



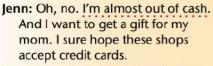
When I was on vacation, I decided to look for an antique vase. I found a beautiful blue and white one from the sixteenth century. I bargained with the salesperson about the price, and she came way down for me. I was almost out of cash, but I bought it. It was a bit more than I wanted to spend, but I really liked it. Later, a friend told me that the "antiques" in these shops aren't really antiques—they're actually new! I guess I paid too much, but it's still a nice souvenir of my trip.

LISTENING COMPREHENSION

5:36 **LISTEN FOR MAIN IDEAS** Listen to the conversations about shopping. nen listen again and complete the chart.







Pat: I'll bet they do. Let's go in here. They have some really nice stuff. And I want to get some souvenirs of our trip.

Jenn: Great!



Pat: Hey, what do you think of this?

Jenn: It's gorgeous. But it's a bit more than I want to spend.

Pat: Maybe you can get a better price.
It can't hurt to ask.

Jenn: I don't know. I'm not very good at bargaining.



Clerk: Excuse me. Maybe I can help. Let me show you something more affordable.

Jenn: Oh, that one's nice, too. How much do you want for it?

Clerk: Forty euros.

Jenn: I'll take it. You do accept credit

cards, don't you?

Clerk: Sorry, no. But there is an ATM right across the street.





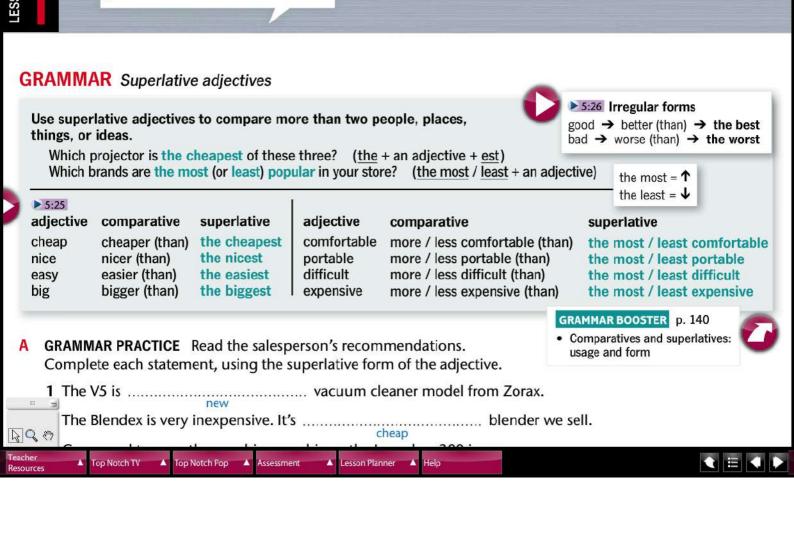




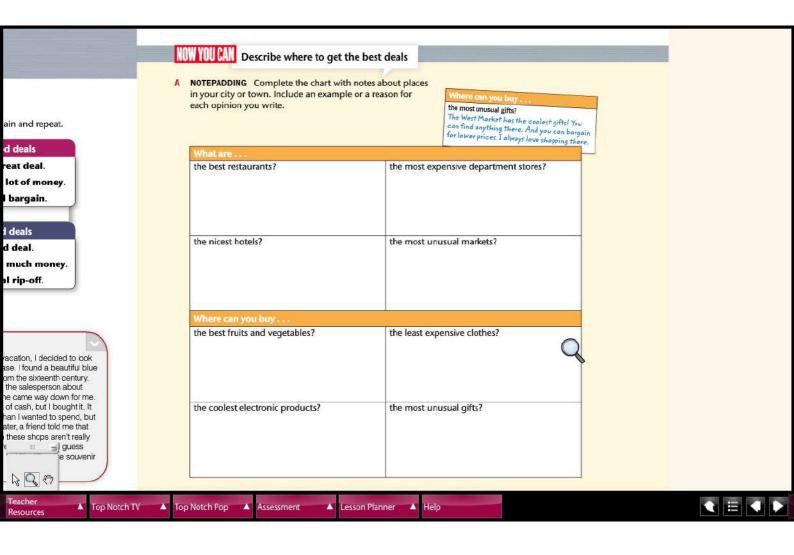






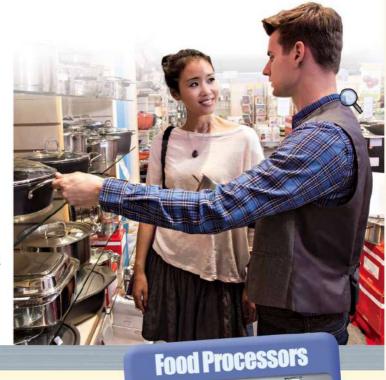


Ask for a recommendation



CONVERSATION MODEL

- A >5:27 Read and listen to someone ask for a recommendation.
 - A: I'm looking for a pressure cooker. Which is the least expensive?
 - **B:** The Steam 2000. But it's not the best. How much do you want to spend?
 - A: No more than \$100.
 - **B:** Well, we have some really good ones in your price range.
 - A: Great! Could I have a look?
- B **S**:28 RHYTHM AND INTONATION Listen again and repeat. Then practice the Conversation Model with a partner.





Ask for a recommendation

VERSATION ACTIVATOR With a partner change the

Chop It 500



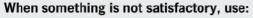


A: OK. That sounds fair.

B • 5:30 RHYTHM AND INTONATION Listen again and repeat. Then practice the Conversation Model with a partner.



GRAMMAR Too and enough



too + an adjective + enough

Those rugs are too small. OR Those rugs aren't big enough. That camera is too heavy. OR That camera isn't light enough.

When something is satisfactory, use an adjective + enough.

This coffeemaker is small enough. I'll take it.

Be careful!

Don't say: This coffeemaker is enough small.

Usage: <u>very</u>, <u>really</u>, and <u>too</u>

GRAMMAR BOOSTER p. 141

GRAMMAR PRACTICE Read the conversations between customers and salespeople. Then complete each conversation. Use <u>too</u> or <u>enough</u> and an adjective from the list.



B: OK. I have several models that are very fast. How much do you want to spend?

Adjectives big cheap expensive fast heavy











1	▶ 5:38 Listen to each conversation. Write the item that the people			
•	are talking about. Indicate whether the item is satisfactory () or not			
	satisfactory (X) to the customer. Then listen again and circle the			
	adjectives that the salesperson uses to describe the product.			

	They're talking about	Satisfactory?	Adjectives
1			light / fast / cheap
2			light / warm / beautiful
3			tall / beautiful / affordable
4			light / easy to use / affordable

В	Complete	the	sentences.	
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- 1 If you're out of cash and the bank is closed, you can get money from
- 2 If there's a service charge on your check, you probably don't need to leave
- **3** In some places, you can for a lower price.
- 4 Before you travel to a foreign country, you should check the of your currency and the currency of the place you're traveling to.





intonation to ask for clarification.

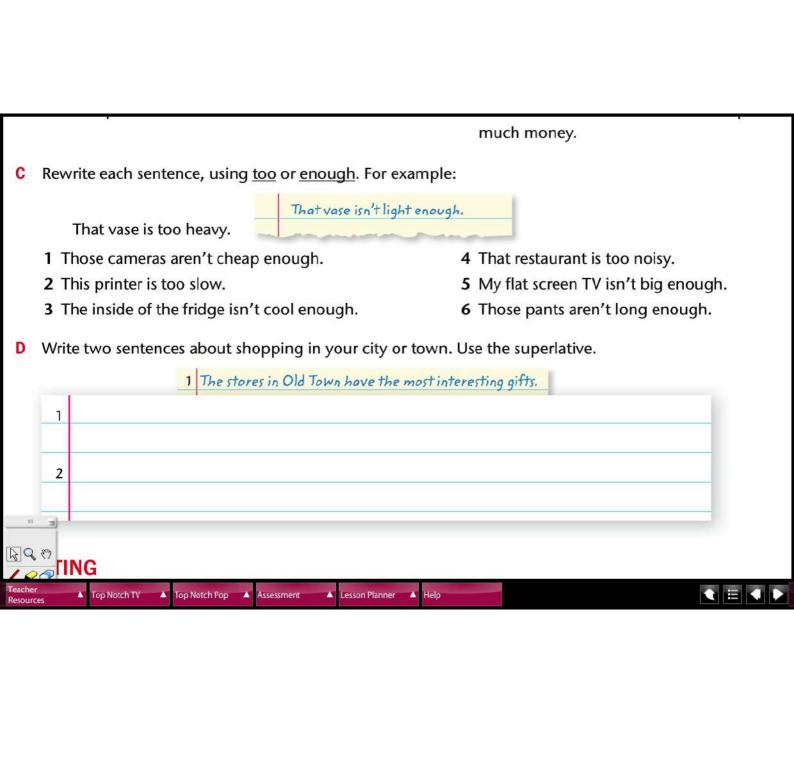
Top Notch Pop 🔷

Could I nave a look

at those sunglasses? ""

4 The buyer pays for the

These brown ones?



FOR YOUR INFORMATION

Never tip in these countries:

Japan Korea Malaysia New Zealand Singapore Thailand United Arab Emirates Viemam



It's the question every traveler asks.

In some countries around the world, you never have to tip. But in most countries-at least 180 of themtipping is customary, and the rules can be quite complicated.

Restaurants

In the U.S., restaurant servers expect a tip of 15 to 20% of the check-depending on how satisfied you are with the service. In most other countries, however, it's about 10%. In the U.S., you leave your tip on the table. But in Austria and Germany, it's considered rude if you don't hand the tip directly to the server.

In Europe, restaurants almost always add a service charge to the check, so you don't need to leave a separate tip. But in the U.S., a service charge is only added for groups of six or more people. So it's a good idea to look carefully at your check!

In the U.S. and Canada, taxi drivers expect a tip of 15% of the taxi fare. However, in South America and many European countries, you don't usually tip taxi drivers. Instead, you can round off the fare and say, "Keep the change." (For example, if the fare is 3.80 euros, you just round it off to 4 euros.)



Hotels

What about the porter who carries your luggage? In Australia, you tip about AUS \$3 (US \$2) per bag. But in most countries, a tip of about US \$1 is fine. You can also leave about US \$1 to \$2 a day for the housekeeper who cleans your hotel room.

So check the Internet for information on tipping customs before you travel. And remember: You never have to tip if the service is terrible.











